

Used cranes – and more!

Kranservice Rheinberg GmbH (KSR) is a 100% subsidiary of Demag Cranes with head office in lower Rhenish Rheinberg, and 11 other branch offices in Germany. Through the overseas companies and branch offices of the DEMAG Group companies Demag Cranes and Gottwald, KSR is at home worldwide in many countries and sectors. Thanks to the private crane-specific know-how of KSR gained from approximately 50 years of experience, KSR is a competent, reliable service partner within the DEMAG Group.

The individual group companies Demag Cranes, Gottwald and KSR have been dealing with used cranes for years, especially in the area of seaport technology. In the high-priced seaport equipment sector, the used crane often represents an alternative to a new crane due to its short delivery times and lower procurement costs. In addition to the procurement and sale of used seaport mobile cranes, portal- and rotary cranes, the group companies Demag Cranes, Gottwald and KSR offer tailor-made solutions and customized adaptations depending on each crane type (such as e.g., retrofitting and modernization to the latest technology, giving due consideration to today's environmental compatibility and energy savings requirements) and complete service packages, as is customary for new crane systems. A reliable partner is essential, especially in trade involving used cranes. All used crane-related activities of the Group companies DEMAG Cranes, Gottwald and KSR – are bundled centrally in KSR.

Whether for smaller seaport handling companies or for operators in seaports, whether for owners of tri-modal terminals or even storage forwarding agents, KSR offers a large number of used equipment for immediate delivery – needless to mention, adapted to the new local conditions.

The Bintulu (Malaysia) seaport has been handling bulk cargo successfully for years with the help of Gottwald seaport mobile cranes. The positive experiences with Gottwald equipment and on-site services induced the customer to buy Gottwald mobile equipment again for its current capacity expansion plan.

The customer purchased a used HMK 170 EG as well as a used HMK 300 EG from KSR, both cranes conceived specially for bulk cargo handling as 4-cable gripper cranes.



(HMK 170 EG during loading in Malaga seaport)

These were manufacturer-tested used cranes that reached Spain for sale through Gottwald new crane deliveries.

Technical servicing of the cranes for stock customers was managed in the past by the local Gottwald branch office. With the support of the Gottwald branch office in Spain, KSR processed the whole order in the shortest possible time. The cranes were loaded within four weeks of getting the job assignment, and are now on their way to Malaysia. Unloading from the ship and transfer to the end-customer will be taken over by the Malaysian Gottwald service partner in Bintulu.



(HMK 300 EG during loading at the La Coruna sea port)

Additionally, two HMK 300E from 2002/2003 were sold in Indonesia as used equipment. Located earlier in Antwerp, the devices were used for container-handling, and they will be upgraded to the latest technology in the electrical engineering area by the local Gottwald service centre in Belgium, in the service of the Indonesian buyer. The customer decided to buy the two HMK 300E of Gottwald as these are devices from a maintenance customer, the devices were always trusted by the manufacturer and also because future service is guaranteed by the presence of the worldwide Gottwald service. After upgrading to the latest technology, the customer now has cranes that offer longer service intervals; that satisfy the new environment requirements; that have a longer life-span on the whole and availability of spare parts of the crane is guaranteed.

Simultaneously with the sea port mobile crane systems, a Liebherr single jib level luffing slewing crane was transported from Hamburg to a dockyard in England

or a double jib level luffing slewing crane of KONDOR type was transported from Rostock to Latvia. At present, KSR is busy with the reconstruction/modernization of two pipe framework portal cranes of the manufacturer AUMUND or Wenker. These cranes will be used shortly in Kyrgyzstan or France.



(DWK Kondor during loading at Rostok seaport)